

QuickTime™ and a  
TIFF (Uncompressed) decompressor  
are needed to see this picture.

## **G-Technology, Inc. Authorized North American G-SPEED Elite Reseller Application**

Thank you for your interest in reselling G-SPEED from G-Technology Inc. (G-Tech). Please read the guidelines below, complete the application and if your business is located in the State of California, complete the California State "Tax Exemption Certificate."

Sign and fax all completed forms to G-Tech Sales at **(310) 449-4670**.

***Thanks again for your interest in G-Tech! We will be in touch soon!***

### **Guidelines for G-Tech Authorized G-SPEED Elite Reseller Application**

1. For the purpose of this program, an Elite Reseller is defined as:  
"A technical reselling organization that maintains a sales force and adds significant value to the products it sells in the way of pre-sales, hardware and/or software integration and post-sales technical support. It is not the business of resellers to advertise and resell products on a stand alone basis over the telephone or over the internet with insignificant or no value add".
2. Elite Resellers must petition G-Tech directly for Authorized status by thoroughly completing and submitting the G-Tech Authorized G-SPEED Elite Reseller Application.
3. All Authorized G-SPEED Elite Reseller Applications must be approved by the G-Tech Sales Department. Applications will be processed within 24 hours.
4. To maintain Authorized status, the Elite Reseller must purchase a minimum of \$10,000 worth of G-SPEED product, in the six (6) month period immediately following authorization and every six (6) months thereafter.
5. G-Tech reserves the right to cancel any authorization without notice and without cause.
6. In return for G-Tech authorization and associated benefits, the Authorized Elite Reseller agrees to actively market G-SPEED and to follow up on all sales leads on behalf of G-Tech.

## **G-Technology, Inc. Authorized North American G-SPEED Elite Reseller Application**

**YES**, I would like to become a G-Tech Authorized G-SPEED Elite Reseller!

Company Name \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

email \_\_\_\_\_

Web Site \_\_\_\_\_

### **As a G-Tech Authorized G-SPEED Elite Reseller, I agree:**

1. To aggressively follow up on all sales leads for G-SPEED products.
2. To actively promote G-SPEED products in all advertising/promotions
3. To link [www.g-technology.com](http://www.g-technology.com) to my web site.
4. To market G-SPEED products in a value added fashion, not as a commodity.
5. To purchase a minimum of \$10,000 of G-SPEED product in a six (6) month period.

### **As a G-Tech Authorized G-SPEED Elite Reseller I will receive:**

1. A geographical listing along with web site link on G-Tech's Web Site.
2. Sales referrals from G-Tech.
3. Promotions to help Authorized G-SPEED Elite Resellers increase sales volumes.
4. Support with literature and other collateral materials.
5. Unlimited free technical and sales support.
6. G-Tech marketing materials on CD.
7. Agreement to limit the number of Authorized Elite Resellers in the geography.
8. The right to buy a demo unit (at 40% off list price) every three months if minimum revenues are achieved.

Officer of the Company:

Name \_\_\_\_\_

Title \_\_\_\_\_

Signature \_\_\_\_\_

Email Address \_\_\_\_\_

Date \_\_\_\_\_

AP Contact \_\_\_\_\_

**STATE OF CALIFORNIA  
SALES TAX EXEMPTION CERTIFICATE**

Company : \_\_\_\_\_  
\_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ County: \_\_\_\_\_ State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_

I hereby certify, that I hold a valid California reseller's permit  
number: \_\_\_\_\_

Issued pursuant to the sales and use tax law, that I am engaged in the business  
of selling:

\_\_\_\_\_ that the tangible personal property described herein which I shall purchase from  
G-Technology Inc. will be resold by me in the form of tangible personal property,  
PROVIDED, however, that in the event any of such property is used for any  
purpose other than retention, demonstration, or display while holding it for sale  
in the regular course of business, it is understood that I am required by the  
Sales and Use Tax Law to report and pay for the tax, measured by the purchase  
price of such property.

Description of property to be  
purchased: \_\_\_\_\_

Dated: \_\_\_\_\_

By: \_\_\_\_\_  
(Print name here)

Signature: \_\_\_\_\_

Title: \_\_\_\_\_